



The combination
of operational
expertise and
financial strength

2025 HALF-YEAR RESULTS

July 25, 2025

MERCIALYS

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qualitatively refocused portfolio

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01

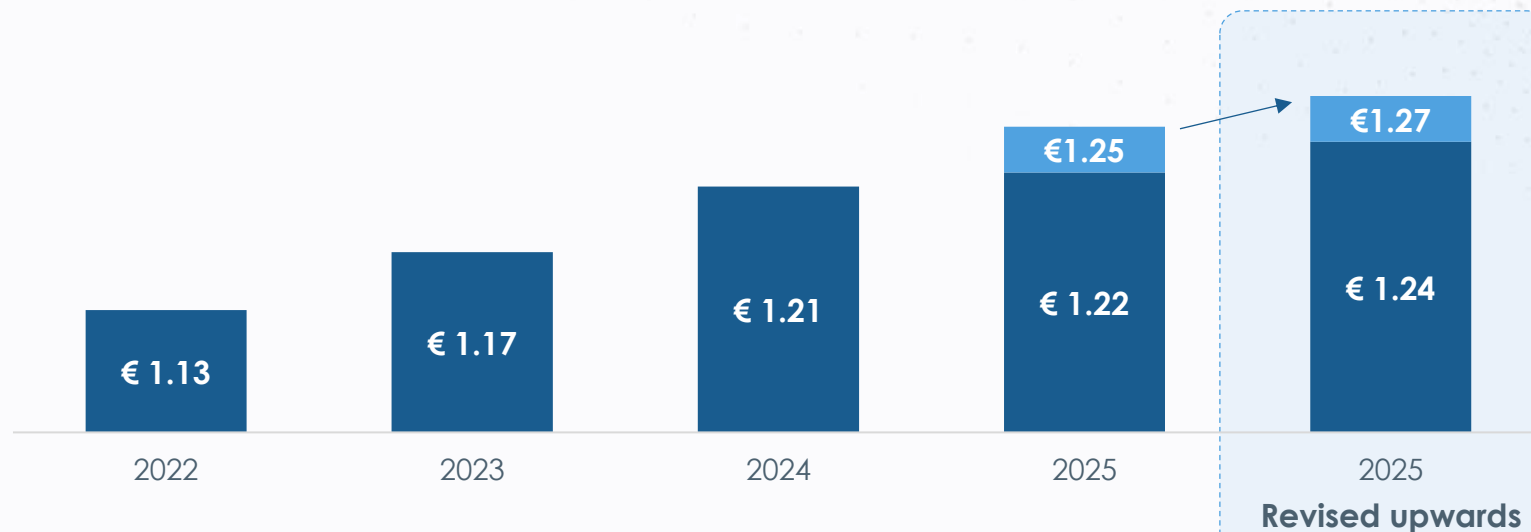
GROWTH PERSPECTIVE OF A QUALITATIVELY REFOCUSED PORTFOLIO

MERCIALYS

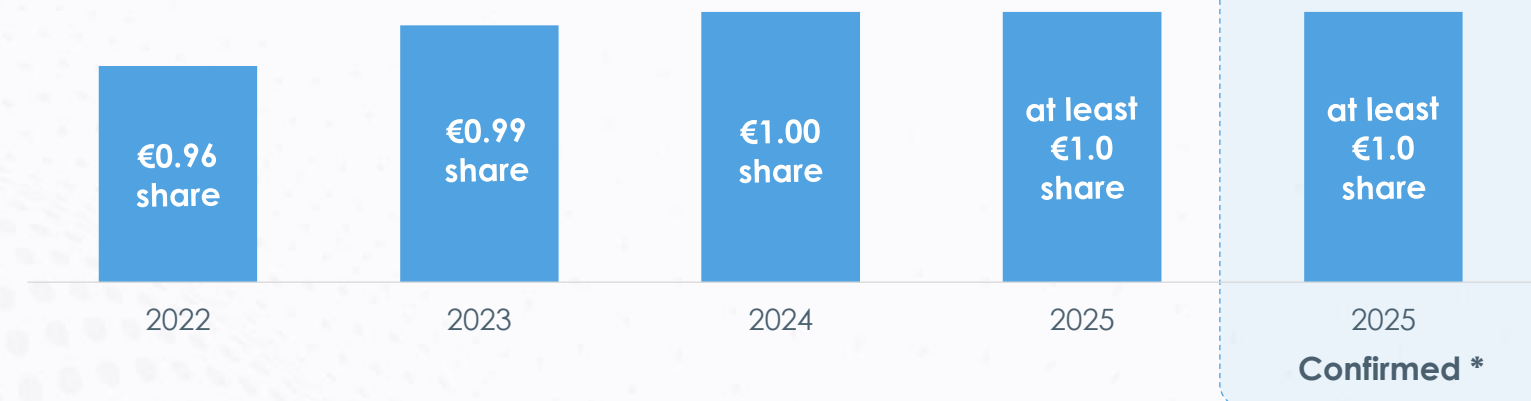
2025 NRE target range raised to €1.24-€1.27 per share



NRE PER SHARE TRAJECTORY



DIVIDEND TRAJECTORY



* Dividend level will be proposed by Mercialis' Board scheduled to meet on Feb. 17, 2026

Positive outlook for the commercial real estate sector



Urban structure

Limited new supply of commercial space with high barrier to entry
Population growth in suburban areas
Accessibility issues in city centers favoring out-of-town locations

Visitors' preferences

Appetite for physical shopping
Discount as customers primary choice criteria
Store as last mile delivery point in omnichannel consumption journey

Retailers' allocation

Commercial real estate consolidation
Expansion of store networks
Polarization of network development

RETAIL SALES IN FRANCE RESILIENT TO DEFLATION



Annual change in sales of the top 100 retail brands in France, in %

(source LSA, June 2025)



We have actively refocused our portfolio on the most dynamic metropolitan areas



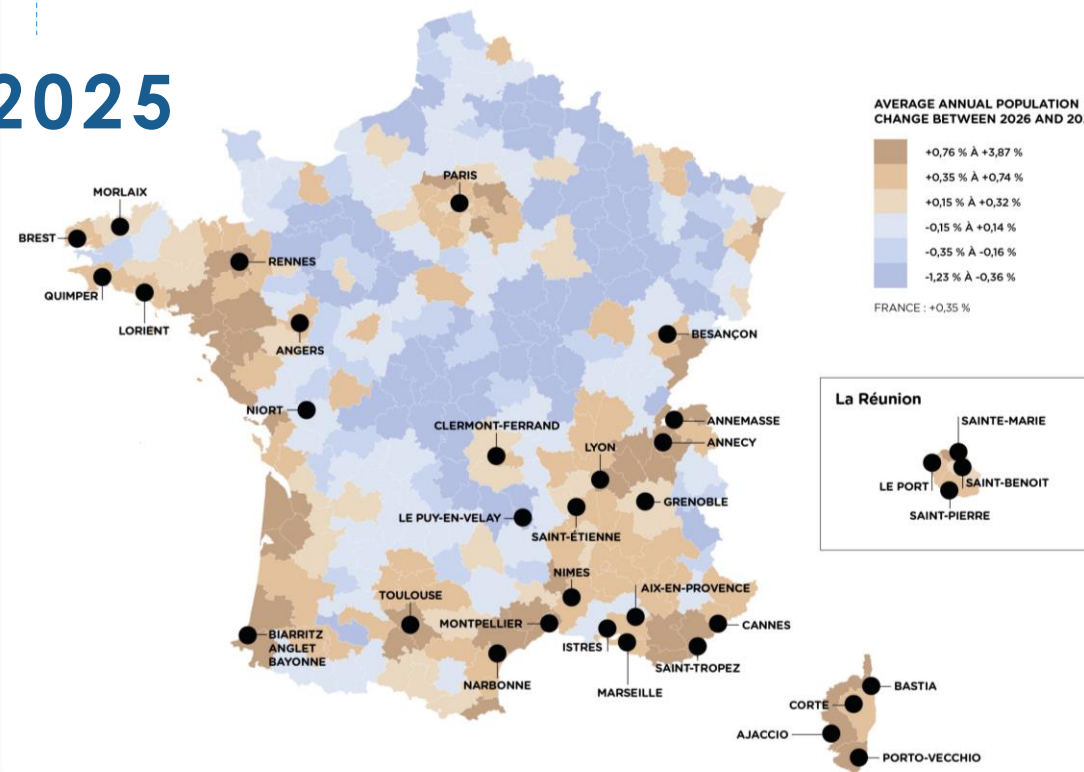
148 ASSETS WITH AN AVERAGE VALUE OF € 6,5m ⁽¹⁾

2005



34 ASSETS WITH AN AVERAGE VALUE OF € 77m ⁽¹⁾

2025

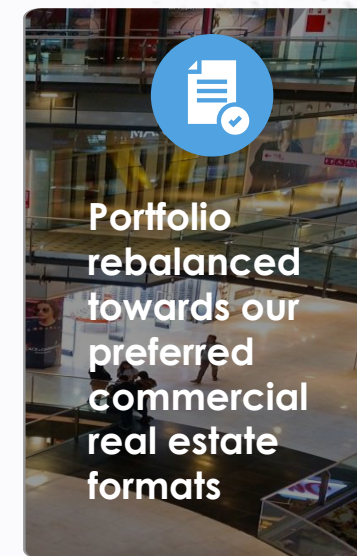


⁽¹⁾ Excluding transfer taxes

We have rebalanced our portfolio towards real estate formats shaped for sustained performance



COMMERCIAL REAL ESTATE FORMATS		CONVENIENCE CENTERS	SHOPPING MALL	SHOPPING PARK	RETAIL PARK
Concept	Number of shops & restaurants	< 50	up to 250+	50 to 150	< 50
	Multiple levels architecture	NO	YES	NO	NO
	Underground carpark	NO	YES	NO	NO
Merchandising mix		YES	YES	YES	NO
	Food hypermarket / supermarket	In France, 99% of enclosed shopping sites have a hyper/supermarket food anchor			
	Non-food daily shopping retailers	YES	YES	YES	NO
	Non-food discretionary shopping retailers	NO	YES	YES	YES
Management	Non-food mid size stores (> 1000 sqm)	NO	YES	YES	YES
	Maintenance capex	LOW	HIGH	LOW	LOW
	Service charges	LOW	HIGH	LOW	LOW
				34 assets for > 95% of portfolio value	33 assets for 100% of Imocom AUM



MERCIALYS

EXAMPLE OF ONE OF OUR SHOPPING PARKS
BREST

THE RIGHT BALANCE BETWEEN ACCESSIBILITY, CHOICE & EXPERIENCE

- Largest center in Brest metropolis (36,000 sqm)
- More than 70 stores, mid-size units & restaurants
- 1,500 parking spots
- 97.5% occupancy



Right-sized asset format of our portfolio adapted to increasing retail concentration



Retail consumption segments	No. of brands with fan base > 5%	No. of brands mentioned	#1 brand in the segment	No. of brands in 50% top of mind	% of fan for #1	Level of segment concentration
Everyday goods discount store	4	12	Action	1	48,8%	Highly concentrated
Do It Yourself	5	10	Leroy Merlin	2	40,0%	Highly concentrated
Sport equipment	5	7	Decathlon	2	36,2%	Highly concentrated
General grocery	7	10	Leclerc	3	30,1%	Concentrated
Specialized food store	5	11	Picard	3	30,1%	Concentrated
Household equipment	4	10	Ikea	3	29,8%	Concentrated
Culture / Leisure	3	6	Fnac	3	28,3%	Concentrated
Fast food	4	19	Mc Donald	3	27,9%	Concentrated
Beauty	5	12	Sephora	3	23,5%	Concentrated
Jewelry & Watches	6	10	Histoire d'Or	4	22,4%	Concentrated
Children fashion	4	17	Kiabi kids	4	21,4%	Concentrated
Sport fashion and sneakers	7	17	Nike	5	19,4%	Fairly concentrated
Casual dining	5	8	Buffalo grill	5	17,7%	Fairly concentrated
Pet store	6	10	Zooplus	5	16,5%	Fairly concentrated
Multimedia/household appliance	6	13	Boulangier	5	15,1%	Fairly concentrated
Optical / audition	6	10	Krys	5	15,0%	Fairly concentrated
Adult fashion	2	30	Zara	> 10	8,3%	Still fragmented
TOTAL	84	212				

A right-sized shopping center needs to have enough stores to host the top brands, but not too many to avoid exceeding the retailers' market depth in France

Source: EY-Parthenon report « Comment gagner le cœur des français » (april 2025) - Survey of more than 12,000 adults representative of the French population aimed at measuring the anchoring of the brands in the hearts of consumers

Adult fashion is the last very fragmented retail sector undergoing a concentration leading to a recent reduction in the number of retailers (2019 – 2024)

- 5%

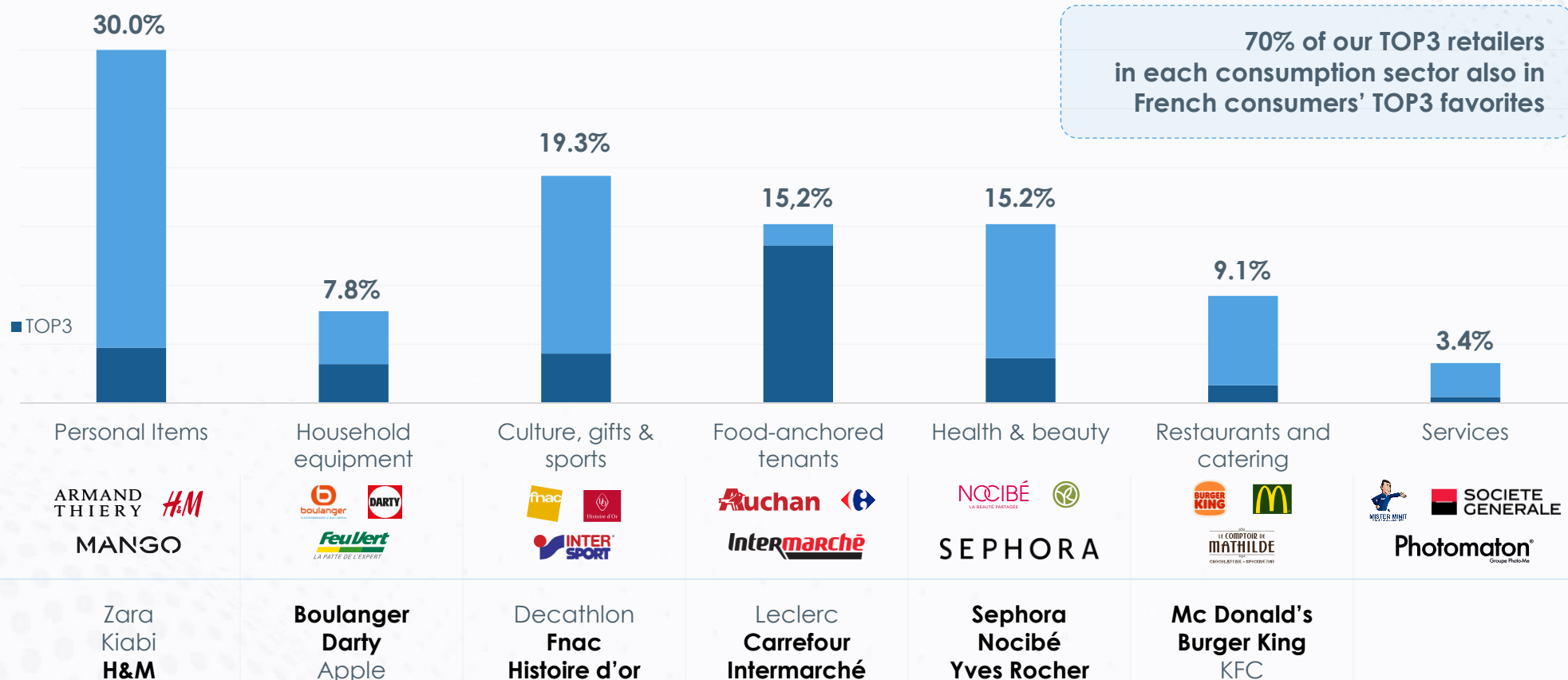
Total number of brands with more than 30 points of sale

Source : Retail Lab., May 2025, NEWMARK

Our constantly improved tenant-mix selection matching our customers' preferences



H1 2025 BREAKDOWN OF MERCIALYS' ANNUALIZED RENTAL INCOME BY BUSINESS SECTOR (%)



(1) EY-Parthenon report : Comment gagner le Coeur des français ? Edition 2025.

EXAMPLE OF ONE OF OUR SHOPPING PARKS
TOULOUSE

LARGE & DIVERSIFIED MERCHANDISING MIX

- 2nd largest shopping center in Greater Toulouse
- 132 stores: 29 MSUs, 89 shops, 13 restaurants and 1 cinema
- 105,700 sqm GLA and 2,600 parking spots ; 97.2% occupancy



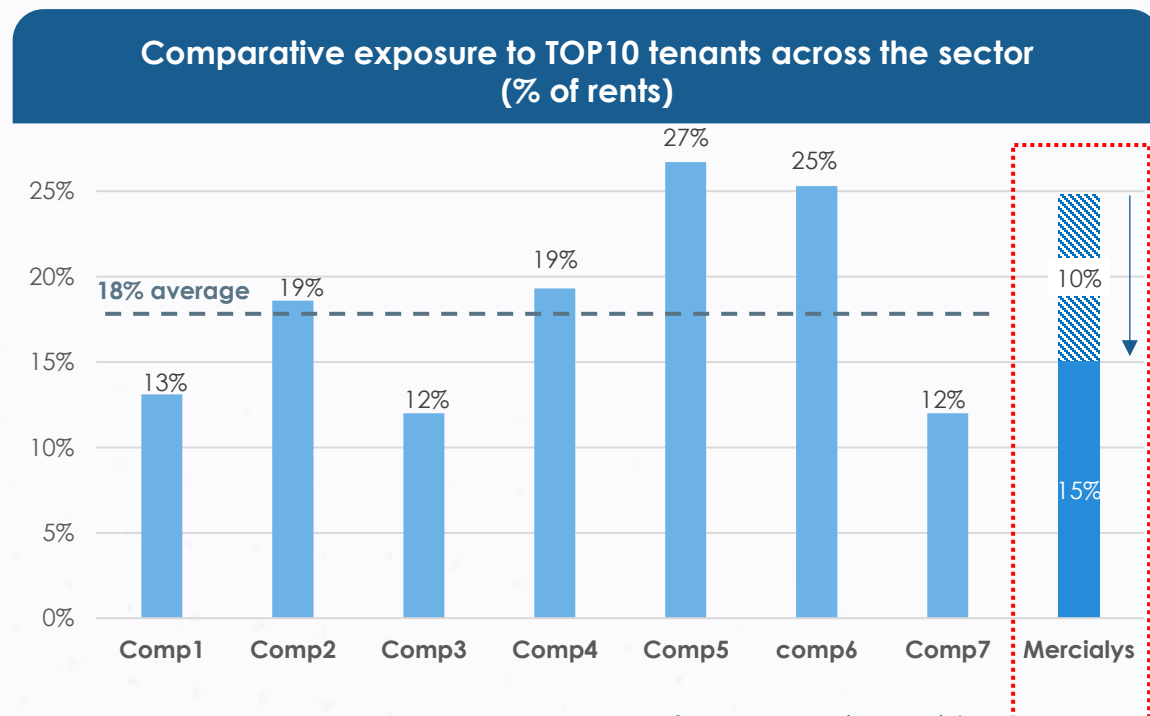
Our increasingly diversified merchandising mix enabling a safer dispersion of rental and operational risks



RANKING #	TENANT	% OF TOTAL RENT
1	INTERMARCHE	5.6%
2	AUCHAN	5.3%
3	CARREFOUR	2.4%
4	FEU VERT	1.9%
5	ARMAND THERY	1.9%
6	NOCIBE	1.7%
7	INTERSPORT	1.6%
8	FNAC	1.6%
9	H&M	1.5%
10	BEAUMANOIR	1.3%
11	MANGO	1.3%
12	SEPHORA	1.2%
13	JULES	1.1%
14	ORANGE	1.1%
15	CELIO	1.0%
16	HISTOIRE D'OR	1.0%
17	YVES ROCHER	1.0%
18	PROMOD	0.9%
19	MICROMANIA	0.8%
20	SFR	0.8%
21	COURIR	0.8%
22	BOULANGER	0.8%
23	BURGER KING	0.8%
24	NEW YORKER	0.8%
25	MONOPRIX	0.8%
26	KRYS	0.7%
27	GEMO	0.6%
28	CULTURA	0.6%
29	ETAM	0.6%
30	DARTY	0.5%
TOP 30		42,0%

Exposure to our two largest tenants decreased by 5% (-0,5 bp) over 6 months

Objective of reducing all our individual retailer's rental exposure below 3% in the medium term to continue to drive down our TOP10 total rental exposure

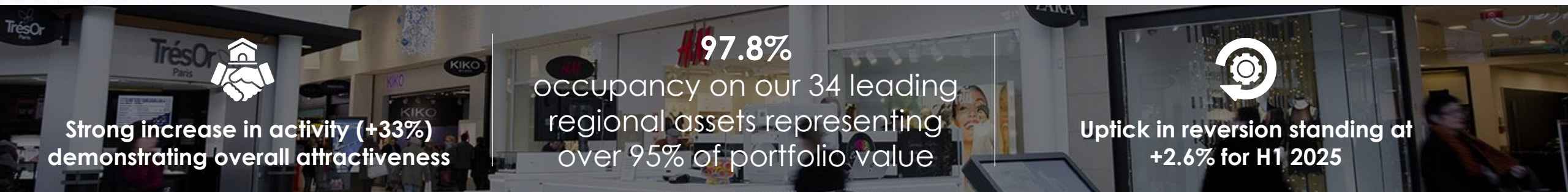
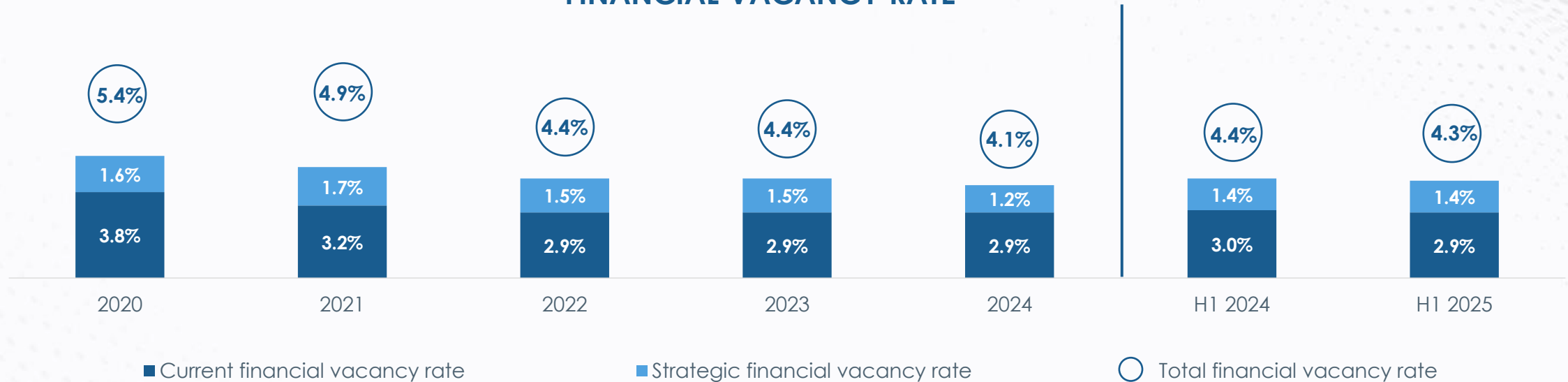


Source: companies, Mercialis

Current financial vacancy rate at the lowest level since 2020 thanks to strong letting activity



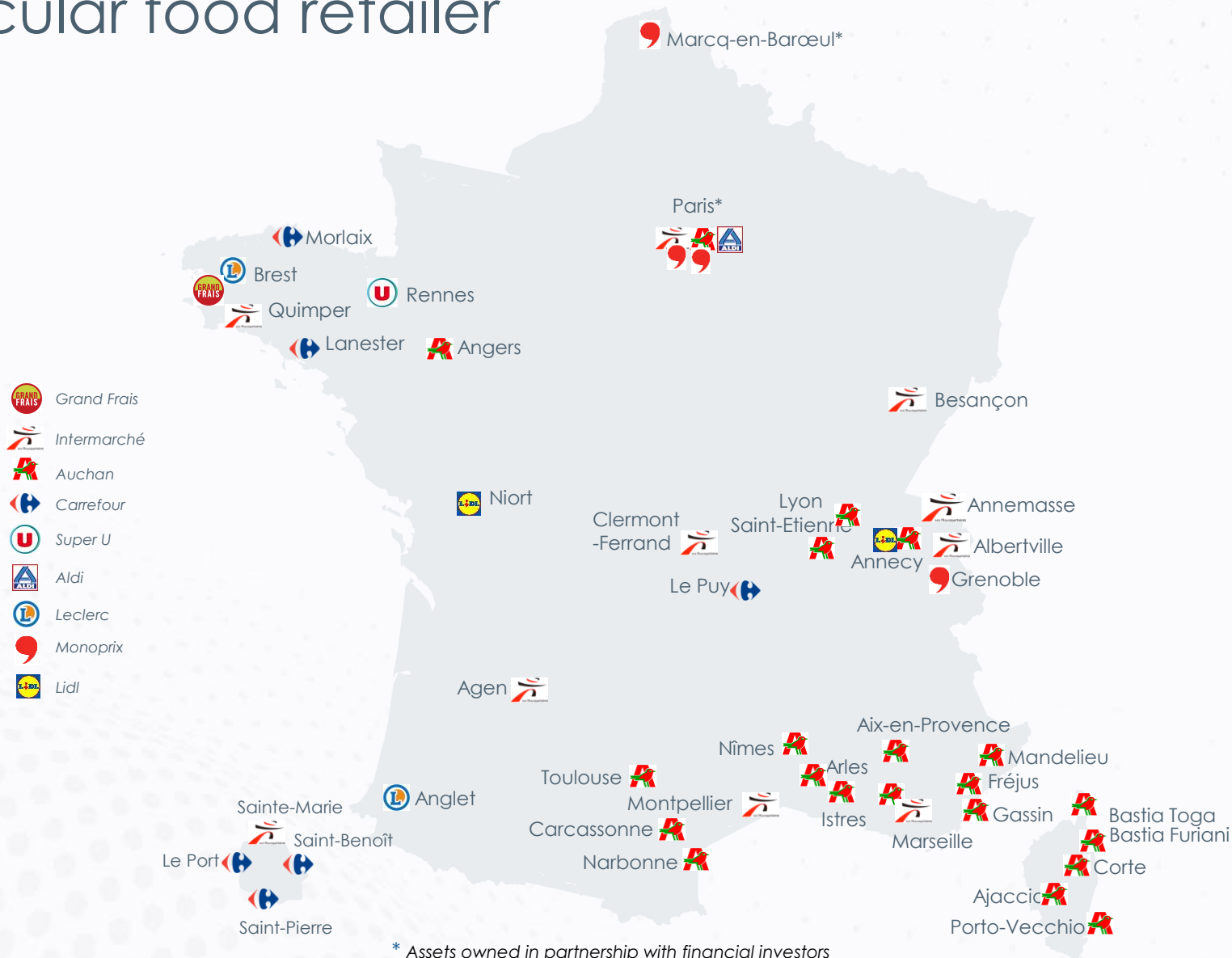
FINANCIAL VACANCY RATE ⁽¹⁾ ⁽²⁾



⁽¹⁾ Mercialis' occupancy rate and vacancy rate do not include agreements relating to the Casual Leasing business

⁽²⁾ In accordance with the EPRA calculation method: rental value at vacant units / (annualized minimum guaranteed rent on occupied units + rental value of vacant units)

Powerful anchorage without dependence on a particular food retailer



Re-development projects currently without food anchor

DIJON

Rent : 0.4% of total net rents
Value : 0.4% of portfolio value

VALENCE

Rent : 0.5% of total net rents
Value : 0,45% of portfolio value

TOURS

Rent : 0.1% of total net rents
Value : 0.15% of portfolio value

Current passing rents will be gradually phased out over several years before being replaced by new project rents

Discontinued activity

Natural disaster (26/06/2025)
Asset value insurance's
compensation claim filed

BRIVE

Rent : 0.1% of total net rents
Value : 0,15% of portfolio value

In disposal process

AURILLAC

Rent : 0.3% of total net rents
Value : 0.3% of portfolio value

A proven ability to transform retailers' cycles into powerful growth drivers : Brest and Niort as examples of our unique know-how



13,700 sqm of unoperated hypermarket GLA relet in 2025
to 3 dominant food retailers in France



Further future potential opportunities with leading retailers

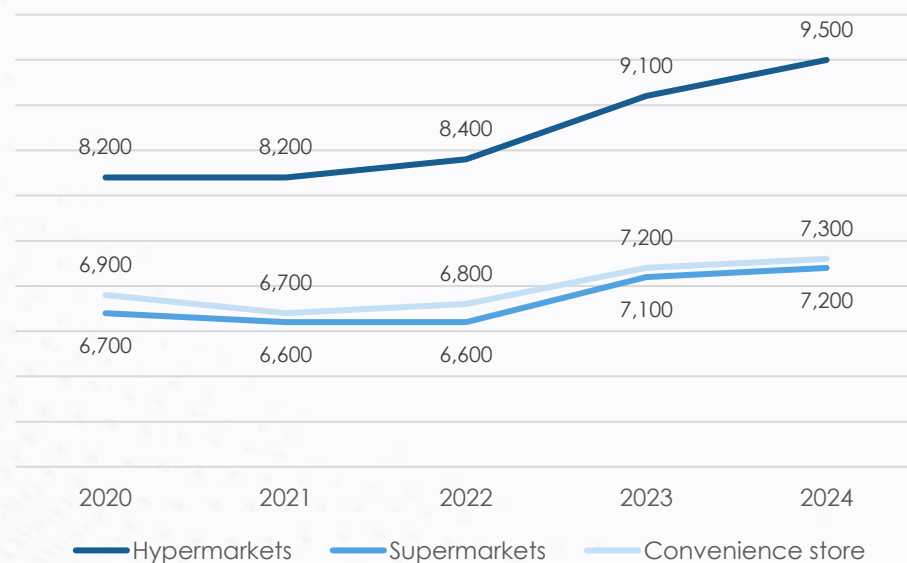


New opportunities for qualitative transformations in a context of low vacancy and high demand across our portfolio



Smaller, more efficient food stores

change in € sales per sqm

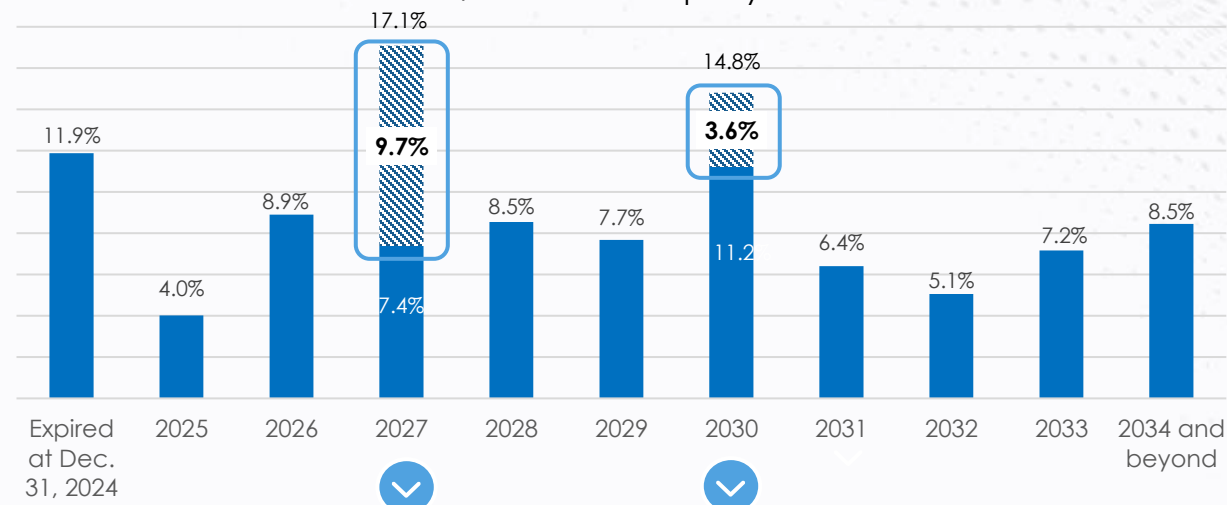


"On May 19 and June 18, 2025, Auchan inaugurated its renovated hypermarkets in Mandelieu and Fréjus respectively [Editor's note: both malls owned by MERCIALYS], both inherited from the takeover of former Géant Casino. They are both in a configuration considered by Auchan as the ultimate version of hypermarket with an **ideal surface area of 8,000 m²**. "

Source : LSA, June 2025

Lease expiry schedule (with a focus on hypermarkets)

% of total rent per year



Type of retailers in shortlist to take over potentially vacated space from hypermarkets

- **MARSEILLE** : 3 hyper, 5 MSU
- **ANGERS** : 3 MSU, 2 shops, 1 hyper
- **LORIENT** : 2 MSU
- **CLERMONT-FERRAND** : 2 MSU
- **NARBONNE** : 1 MSU
- **ANNEMASSE** : 2 hyper, 3 MSU
- **LE PUY** : 2 shops

7 hypermarket leases expiring in 2027 for 9.7% of total rent

- **BASTIA FURIANI** : 3 MSU, 3 shops
- **BASTIA TOGA** : 1 hyper
- **PORTO-VECCHIO** : 2 MSU, 1 hyper
- **CORTE** : 2 shops
- **AJACCIO MEZZAVIA** : 2 MSU

(All stores owned through an Indivision co-ownership structure with local operators and CEPAC bank)

5 hypermarket leases expiring in 2030 for 3.6% of total rent

Industrialized marketing strategies enhancing retailers' operations



1

SOCIAL MEDIA

Social media: Local and ROI oriented

Winning strategy = **relevant brand content + careful management of advertising to maximize visibility for retailers with a frugal CPM.**

- › **Locally produced** brand content to reinforce the feeling of belonging and generate **drive-to-store**
- › **Transgenerational** coverage

IA: efficiency and precision

Optimize costs and production time

Key trend identification

Content as close as possible to local expectations

Performance driven

In H1 2025: **150m** views / **11,7m** unique people reach of **100%** in our catchment areas



650 answers in 24h



Flas promotion



Sold out after broadcast

2

OMNICHANNEL

Capitalizing on click-and-collect

59 lockers installed in our shopping centers offering a range of logistics solutions for our tenants



Mondial Relay



relais colis ↓



colissimo



chronopost

Opportunity for our tenants to deploy ship-from-store service

- › +6% growth from this channel in 2024 (FEVAD);
- › Ship-from-store represents 2% to 18% of a store turnover among OneStore customers (2024 data)



3

RESPONSIBLE CONSUMPTION

Capitalizing on new consumption trends as image drivers

1st GEEV give-away shop in **Toulouse Fenouillet**

- › **+ 40K** visitors since opening
- › **+ 38K** items collected from the store by Geev subscribers

New marketing events to come

- › 2nd store with 300 sqm à **Espaces Fenouillet** dedicated to furniture in partnership with **Ecomaison** : July 2025
- › GEEV Shop in **Niort and Angoulême** : H2 2025
- › Green weeks in **Chateaufarine** end-april
- › Geev Shop Tour : pop-up Geev Shop store
 - › **Brest** from June 18 to July 12, 2025
 - › **Quimper** in Sept 2025



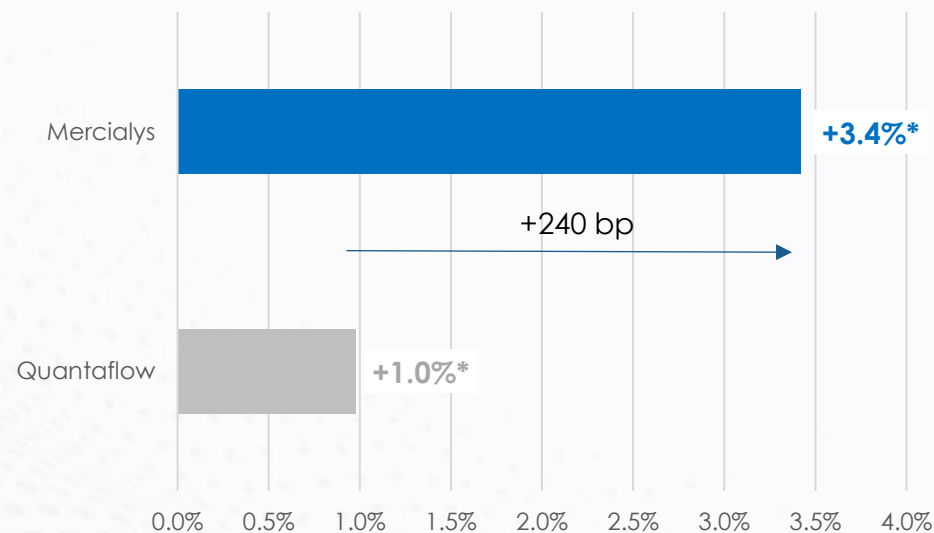
Sustained footfall & retailer sales outperformance



CUMULATIVE CHANGE IN FOOTFALL

AT END-JUNE 2025 ⁽¹⁾

(% change vs. H1 2024)



Outperformance vs. the national index illustrating the strong attraction of our shopping centers supported by the new-anchored food retailers

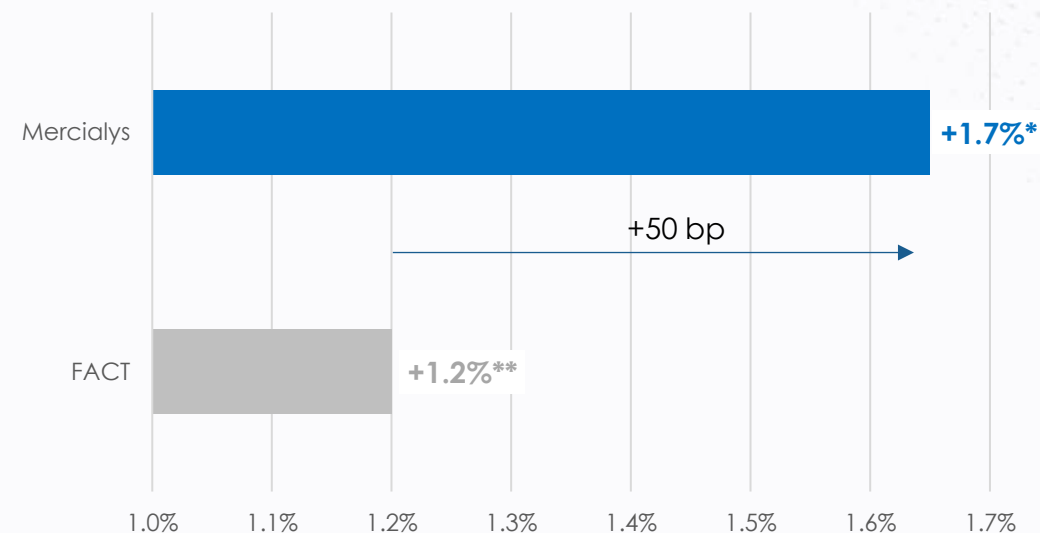
^(*) figures restated from the Feb. 29, 2024.

Not restated, Mercialys and panel footfall growth came to +2.9% and +0.4% respectively with +250bp of outperformance

CUMULATIVE CHANGE IN RETAILER SALES

AT END-JUNE 2025 ⁽¹⁾

(% change vs. H1 2024)



Strong trend for retailer activity with retailer sales estimated at +2.2% in H1 2025 (at a comparable number of days)

^(*) figures not restated from the Feb. 29, 2024

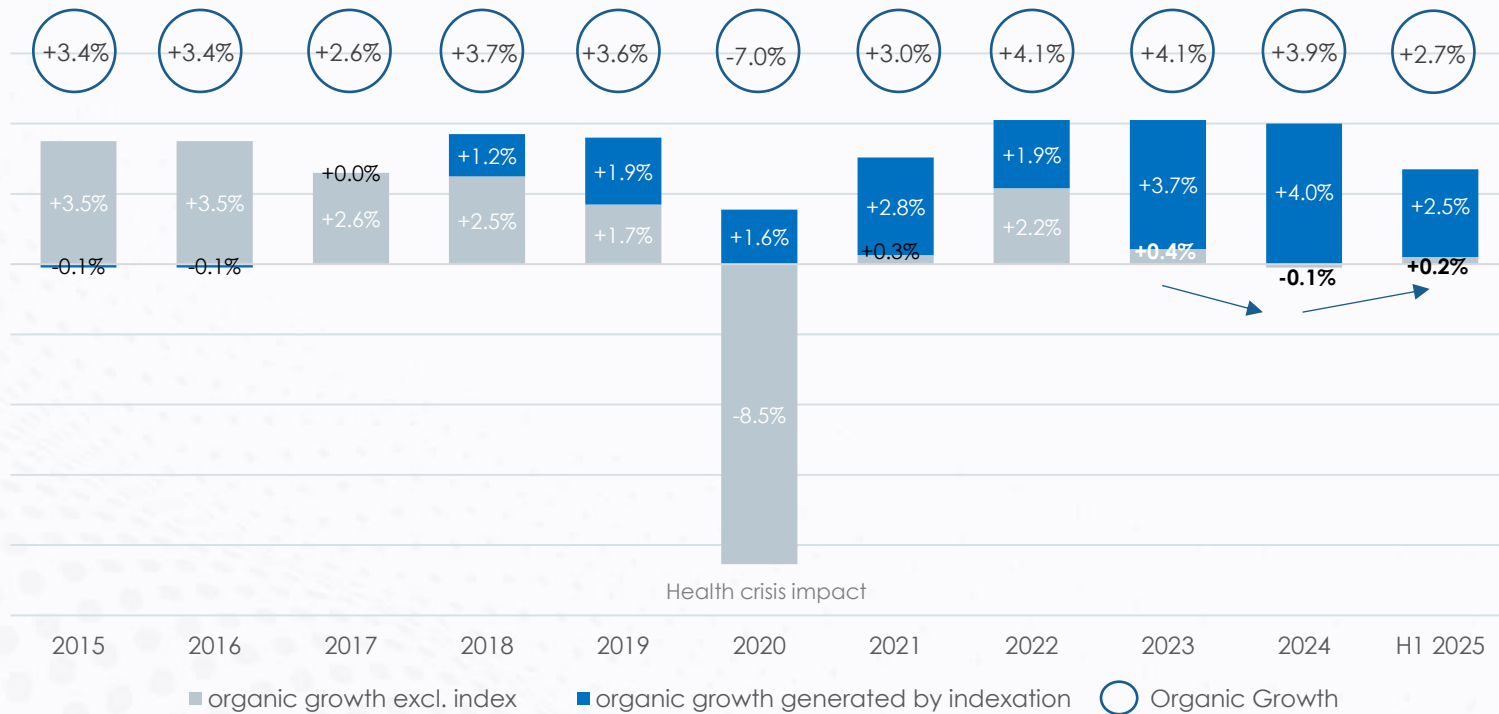
^(**) figures not restated from the Feb. 29, 2024. At end-May (end-June not available)

⁽¹⁾ representing more than 80% of the value of the Company's shopping centers.

Reversion uptick to sustain future organic growth in a context of slowing indexation



AVERAGE ORGANIC RENTAL REVENUE GROWTH OVER THE PERIOD: +3.6% ⁽¹⁾



⁽¹⁾ Excluding 2020

› Organic growth of +2.7% in H1 2025 reflecting a decline of indexation and a pick-up of reversion captured by our team on new rents

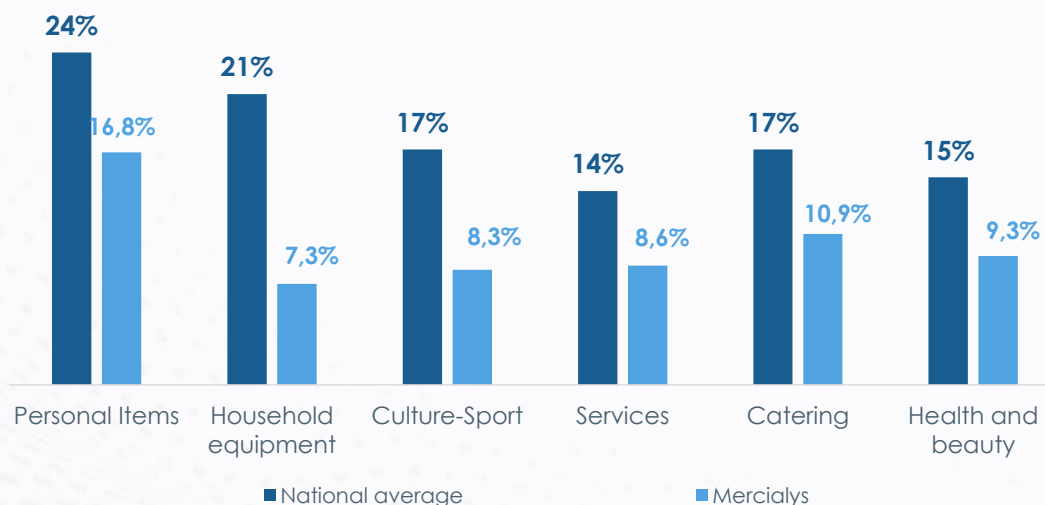
STRONG COMMERCIAL SUCCES IN H1



Lowest comparable OCRs among our peers allowing for future reversion

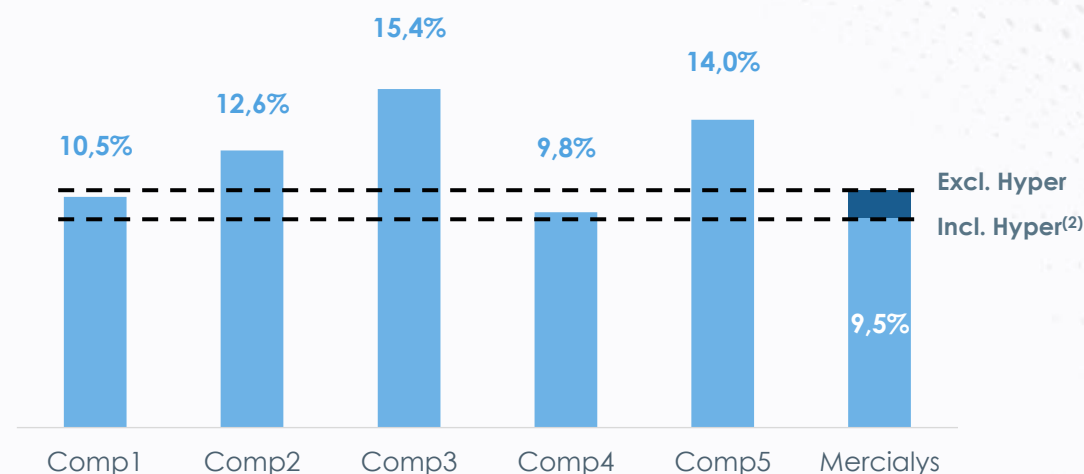


MERCIALYS' SEGMENT OCRs BELOW MARKET AVERAGE ACROSS ALL CONSUMPTION SEGMENTS (at end-2024)



Sources : INSEE, Cushman & Wakefield.

MERCIALYS TENANTS' OCR ⁽¹⁾ AT THE LOWER END OF THE LISTED SECTOR (at end-2024)



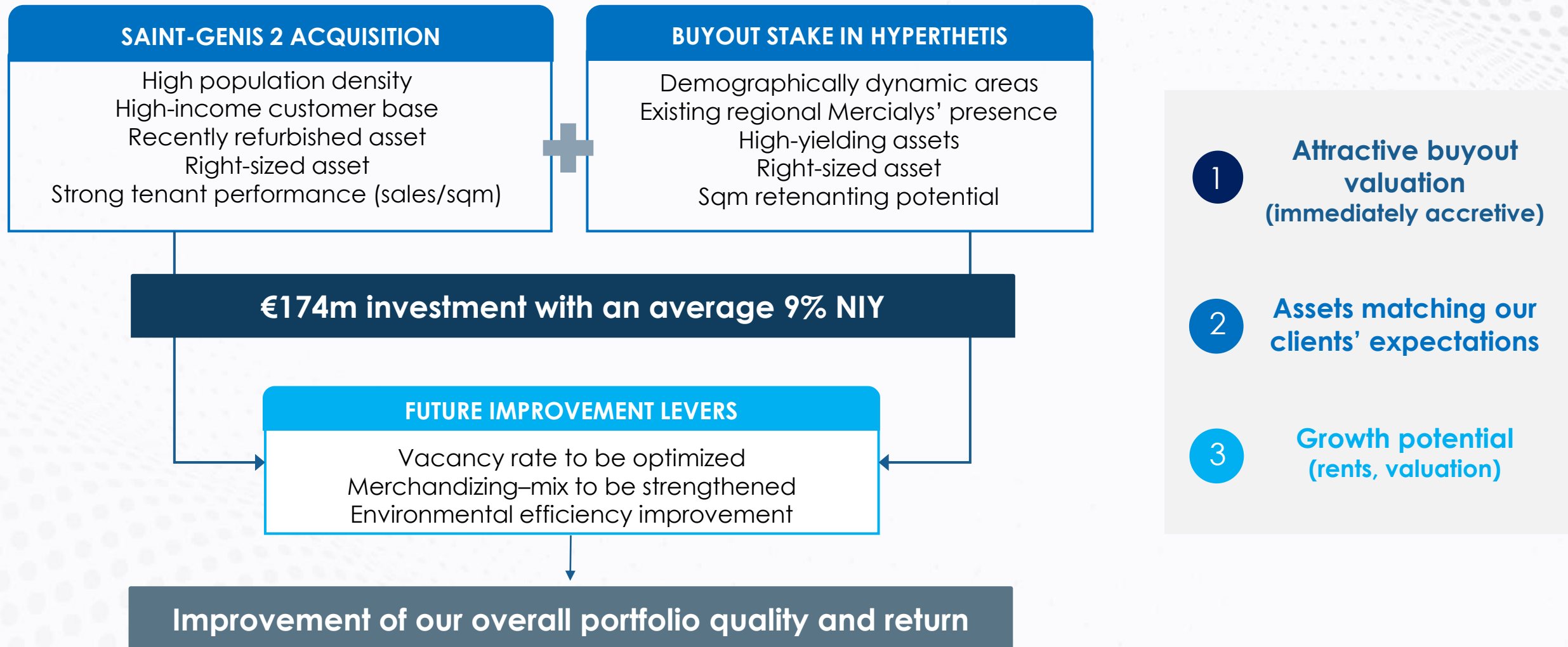
⁽¹⁾ Occupancy Cost Ratio released by Mercialys excludes Hypermarket OCR

⁽²⁾ Including Hypermarkets OCR to be comparable with peers, Mercialys has the lowest OCR within the sector

Source: companies, Mercialys

MERCIALYS TENANTS' OCR (EXCL. HYPERMARKETS) STANDS AT 10.9% AT END-JUNE 2025

2025 acquisitions perfectly illustrate our expansion strategy : unlocking growth and improving our portfolio quality



CURATED INVESTMENT

- 2^d largest shopping center in Greater Lyon
- 29,000 sqm GLA
- More than 100 stores and restaurants
- Top 10 return per sqm for food retail in France
- 1,900 parking spots (ground level only)
- Top 5 asset in Mercialis' portfolio



We believe in a disciplined approach to development with a hurdle rate above 7 %



GRENOBLE



- › Removal of the existing indoor mall to make way for mid-size units better suited to customer expectations
- › Creation of a “Gourmet promenade” with a food-focused walkway oriented towards the gardens
- › Complete renovation of the customer journey with optimized circulation flows, improved signage and accessibility

Expected yield on cost **> 9.0%**

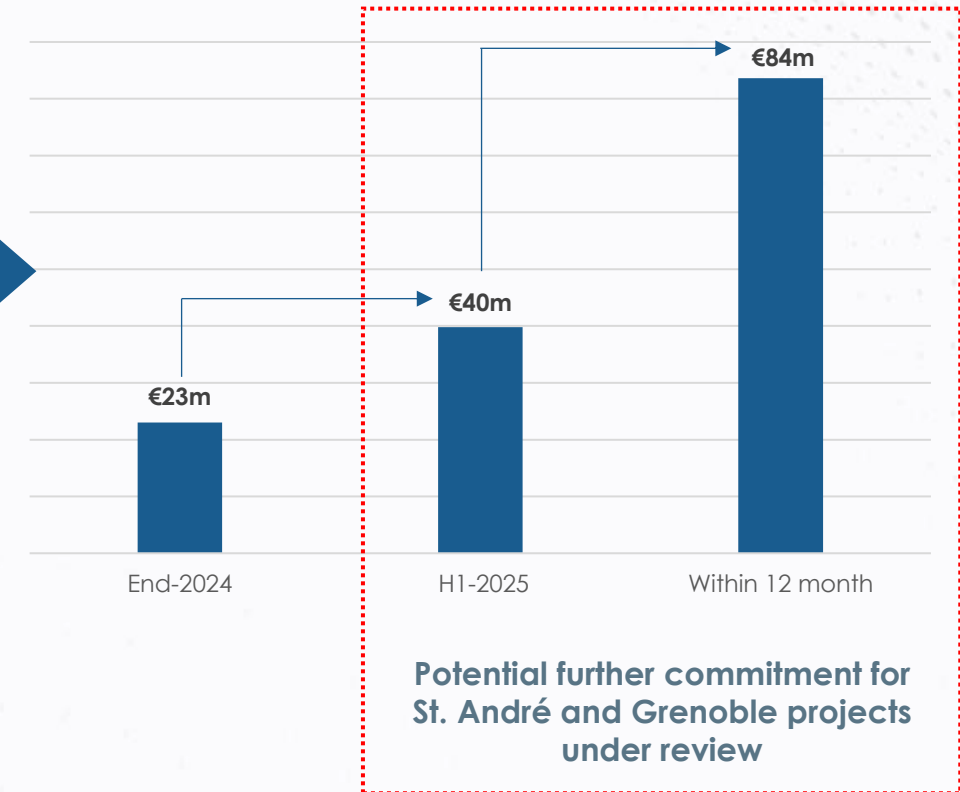
SAINT ANDRE



- › Development of a 15,000 sqm mixed-use business park in Saint-André (north-east of Reunion Island)
- › Very positive consumption trends
- › This development to be carried out on a land bank owned by Mercialis

Expected yield on cost **> 8.0%**

€40m currently committed on development projects





ImocomPartners, an ideal platform to develop investments on “vertical themes” with limited equity

Specialized commercial real estate platform with full range of operational know-how



Third-party fund management development



Launch of new funds with a clear vertical theme adapted to market consumption trends

FOR MERCIALYS

- Asset-light and recurrent source of revenue: direct (dividends) and indirect (fees)
- EBITDA margin growth driver
- Strengthen our attractiveness to retailers (size effect of AUM) and develop synergies (sustainability, etc.)
- Expand our investment capability in partnership while maintaining ImocomPartners independence in its investment decision process
- Selective exposition to the robust liquid segment of “essential commerce”

FOR OUR LPs

- Benefiting from broad commercial real estate expertise
- Clear, readable and reassuring “vertical theme” of investment
- Diversification and dispersion of risk
- Access to a selection of new funds adapted to investment cycles
- Additional value creation opportunities through proven know-how and specialized market knowledge



EXAMPLE OF A RETAIL PARK MANAGED BY
IMOCOMPARTNERS

ADDITIONAL GROWTH LEVER

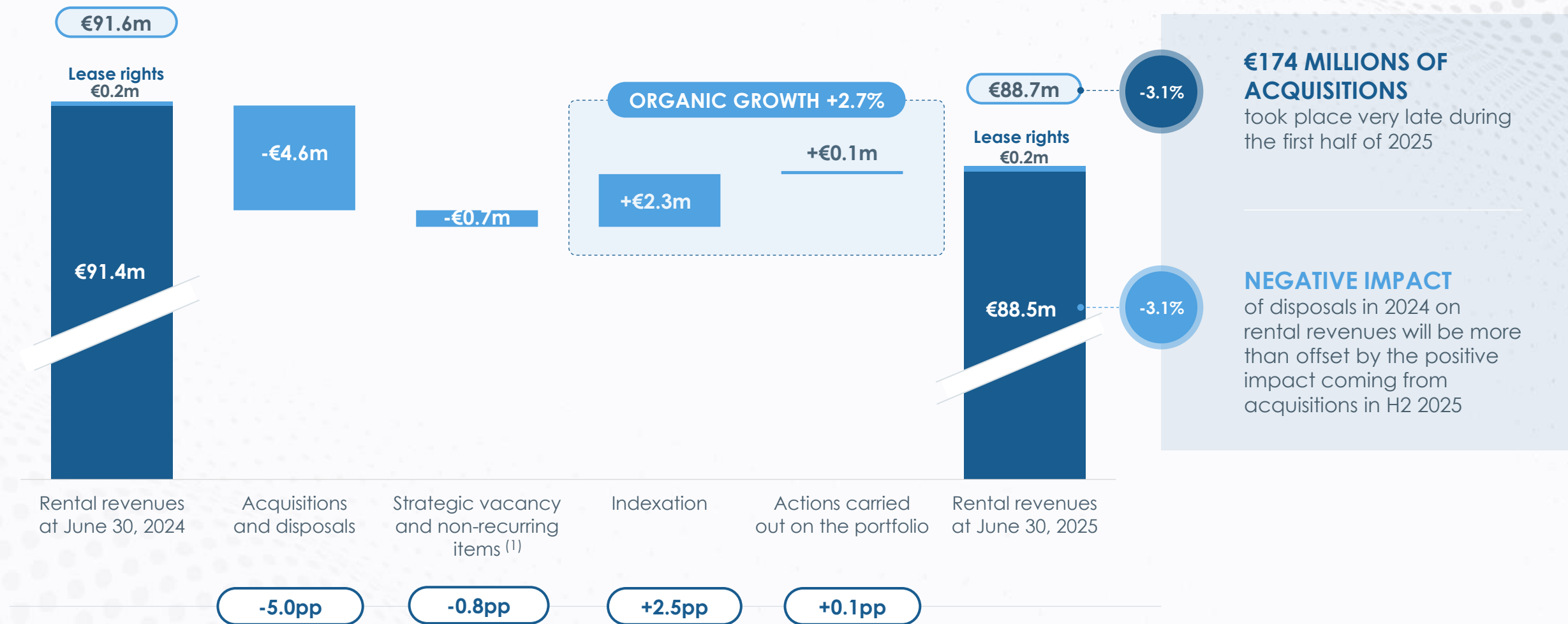


02
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SECTOR-LEADING FINANCIAL METRICS

MERCIALYS

Rental revenues temporarily impacted by H2 2024 disposals



(1) Linked to the development program – units left vacant to facilitate future developments

Optimizing EBITDA by investing in Artificial Intelligence



3 VALUE CREATION DRIVERS IDENTIFIED

1

Targeted automation of recurring lower-value functions

- › E.g. legal processes, document management, contractual reporting, administrative support
- › **Medium term target:** savings 5% of operating expenses

2

Optimization of asset & commercial processes

- › E.g. AI agents on rental management, brand relations
- › Productivity gains per asset & improved lead conversion and occupancy rates

3

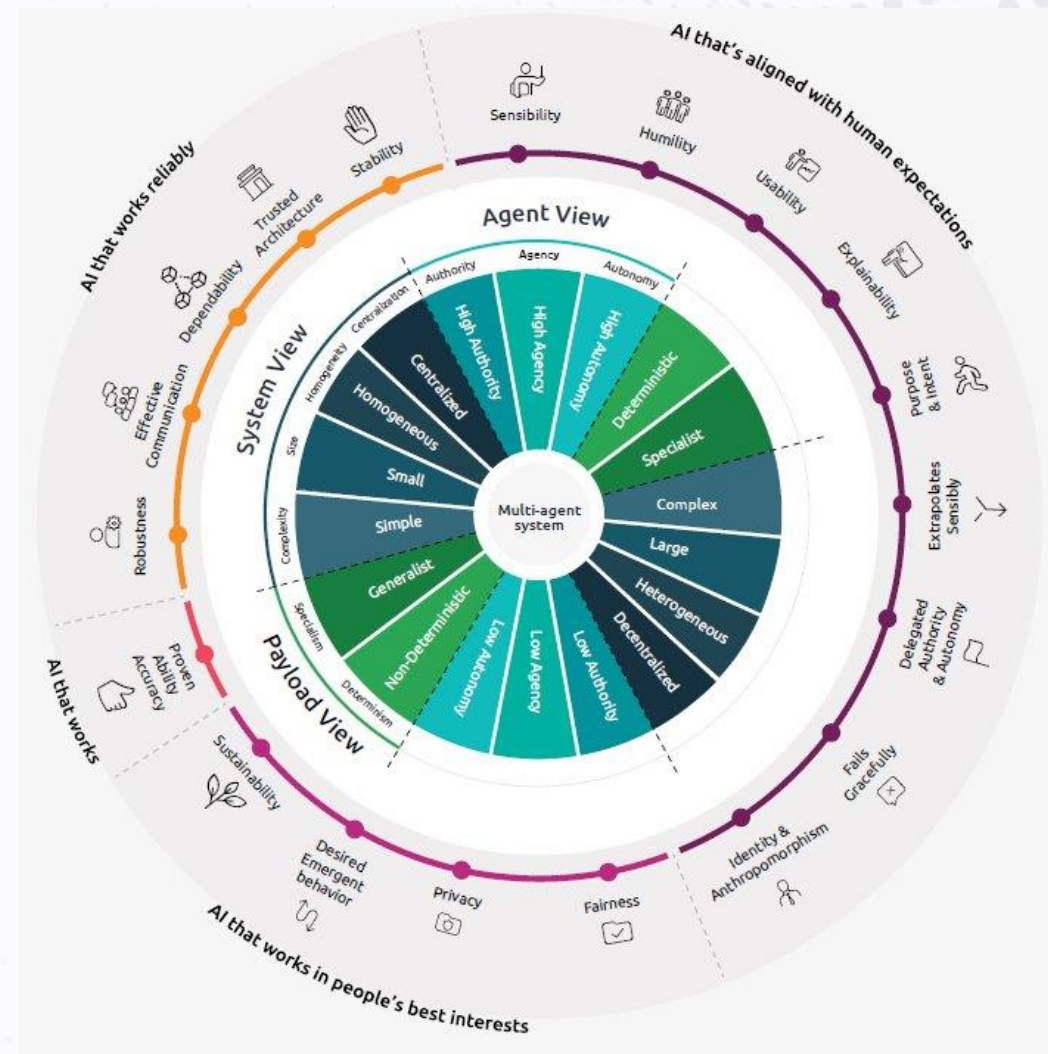
Advanced data management

- › Intelligent use of our data (visitor flows, brand performance, rental charges) for more responsive decisions
- › Faster decisions = reduced risk of vacancies and time to market



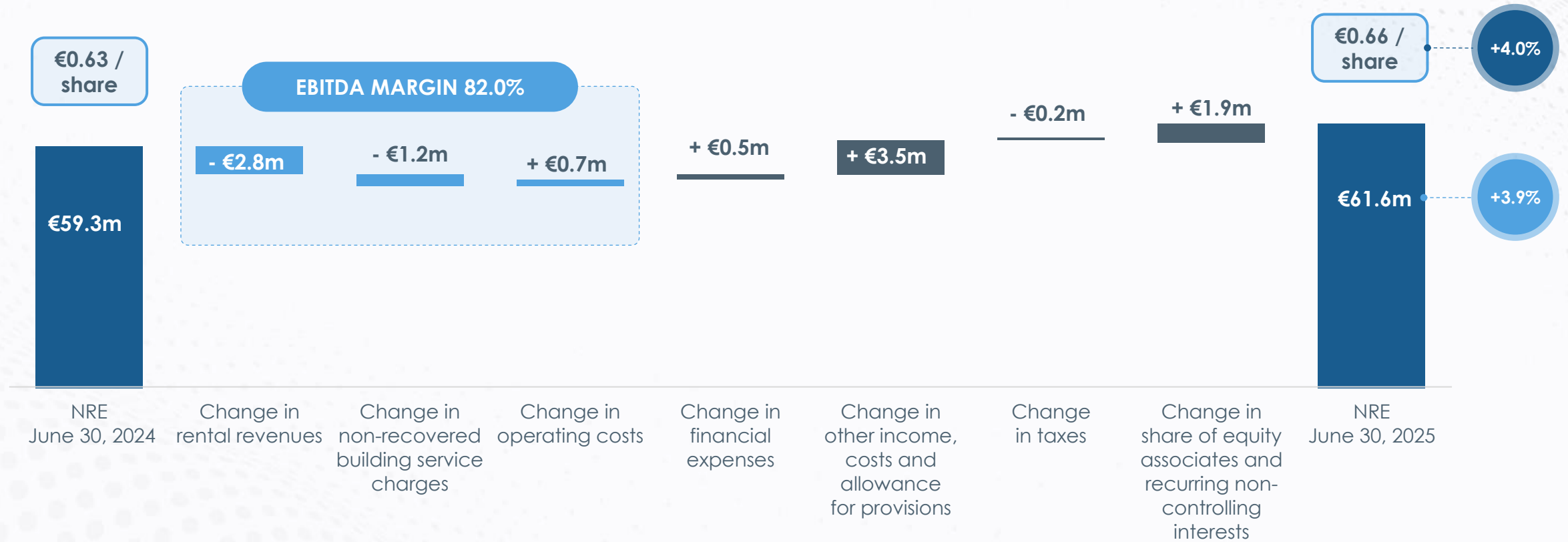
OBJECTIVE

Gradual integration of agentic AI to support our development, while taking all the necessary security precautions associated with these new technologies



Source: Capgemini 2025, Confidence in autonomous and agentic systems

H1 2025 Net Recurrent Earnings up +3.9% to €61.6m, with +4.0% per share



Rebound confirmed in the portfolio valuation



Change in portfolio value excluding transfer taxes

LIKE-FOR-LIKE CHANGE ⁽¹⁾

	H1 2024	FY 2024	H1 2025
of which rent effect	+2.3%	+3.3%	+1.7%
of which yield effect	-2.0%	-2.3%	-1.4%
TOTAL CHANGE IN PORTFOLIO VALUE	+0.4%	+1.1%	+0.3%

MERCIALYS

Average annual rent (€/sq.m)	€275
Net rental income CAGR (10-year)	+2.5% ⁽²⁾
Average valuation (€/sq.m. excl. transfer taxes)	€3,781
Net Initial Yield (EPRA, incl. transfer taxes)	5.93%



⁽¹⁾ Sites on a constant scope and constant surface area basis

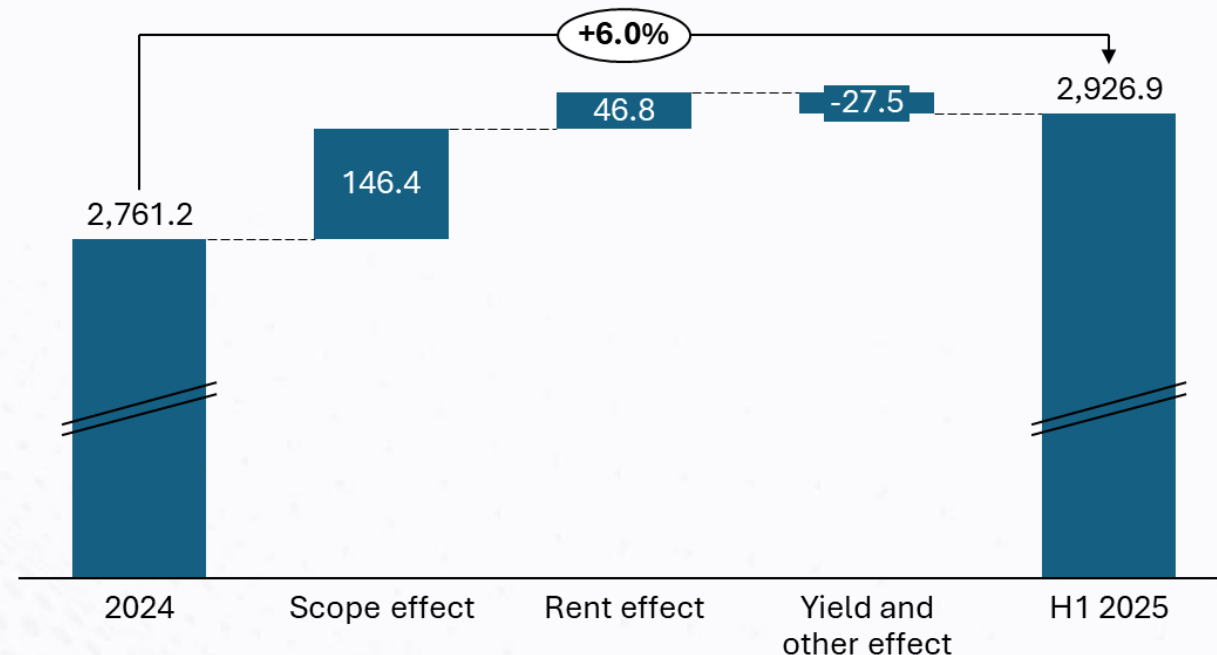
⁽²⁾ 2025-2034 CAGR, including indexation, used by Mercialys' main real estate appraisers, BNP Paribas Real Estate and BPCE Expertises Immobilières, which handle 82% of the Company's asset appraisals

Mercialys' portfolio yield of 6.79% delivers a +350 bp premium over the risk-free rate leaving room for future revaluation



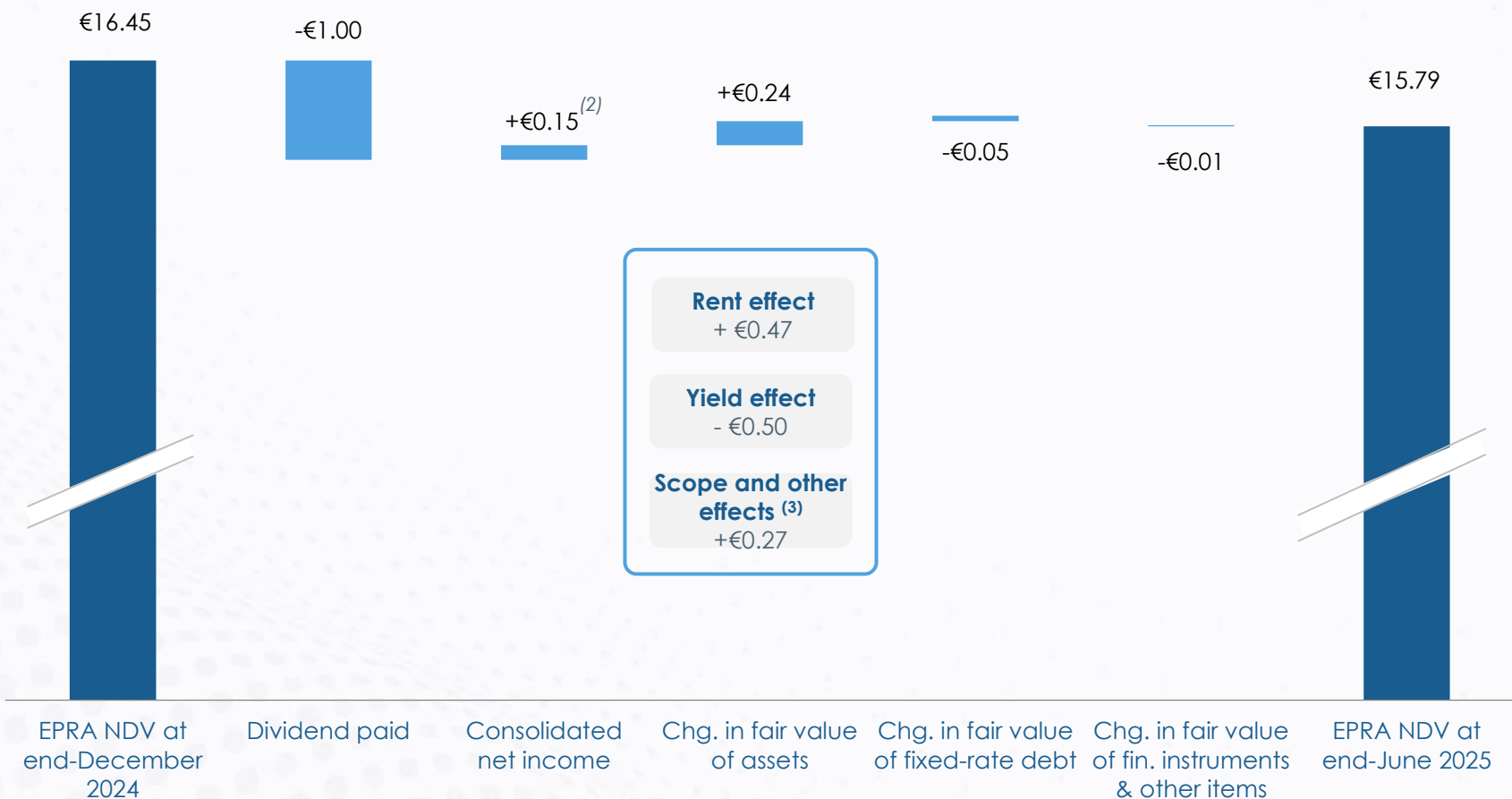
	12/2019	12/2020	12/2021	12/2022	12/2023	06/2024	12/2024	06/2025
Average appraisal yield rate	5.26%	5.72%	5.71%	5.75%	6.61%	6.68%	6.65%	6.79%
EPRA Net Initial Yield	4.94%	5.28%	5.24%	5.29%	5.97%	6.04%	5.93%	5.93%

CHANGE IN PORTFOLIO VALUE IN H1 2025 in €m ⁽¹⁾



⁽¹⁾ Including rights

Change in EPRA NDV per share impacted by the full dividend payment in H1



EPRA NDV

- › €15.79/share⁽¹⁾
- › **-4.5%** over 12 months
- driven by change in fair value of fixed-rate debt and goodwill

EPRA NRV

- › €17.94/share
- › **+0.8%** over 12 months
- driven by portfolio revaluation

EPRA NTA

- › €15.63/share
- › **-1.4%** over 12 months
- driven by goodwill

⁽¹⁾ Calculation based on the diluted number of shares at the end of the period, in accordance with the EPRA methodology regarding NDV

⁽²⁾ Calculation based on the average number of shares

⁽³⁾ Including impact of revaluation of assets outside of organic scope and associates, maintenance capex and capital gains or losses on asset disposals

Sound liquidity position covering 52% of our gross debt



DEBT SCHEDULE AT END-JUNE 2025

(in €m)⁽¹⁾

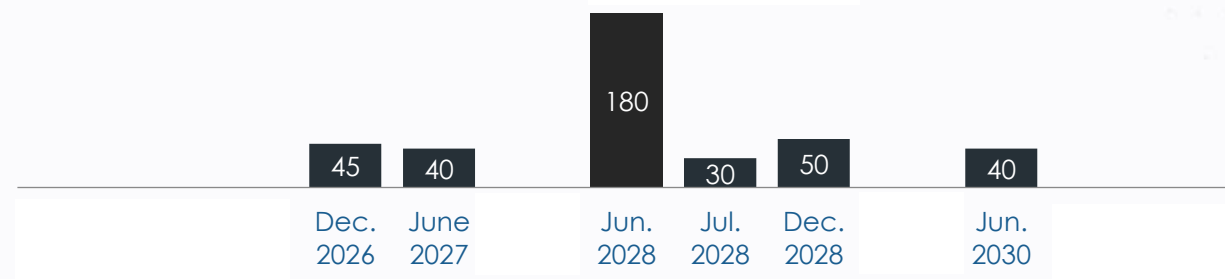
DRAWN DEBT

- Commercial paper
- Bonds



UNDRAWN DEBT

- Confirmed bank facility



(1) excluding lease financing



€385m of undrawn credit lines



4.0 years of average debt maturity
at end-June 2025

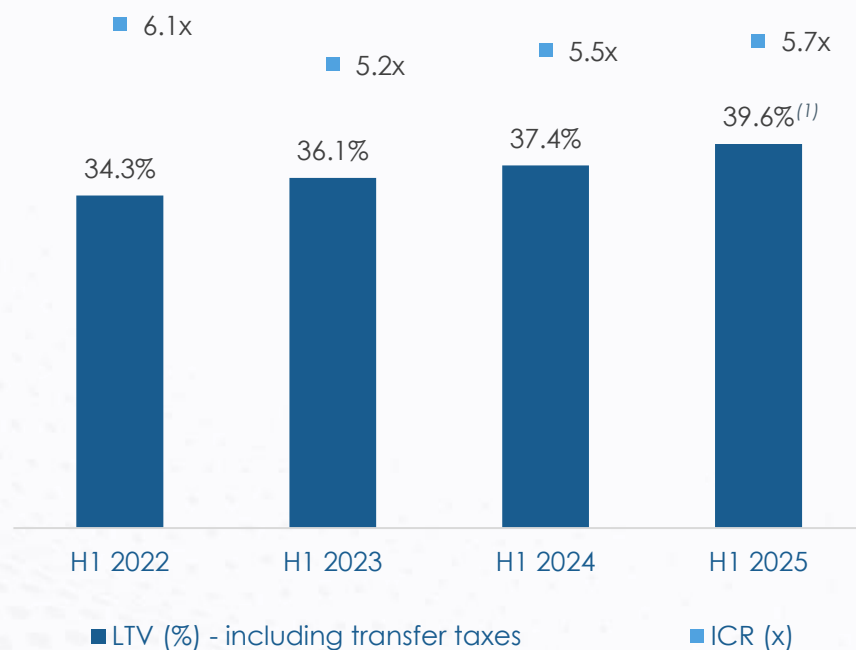


€442m cash position

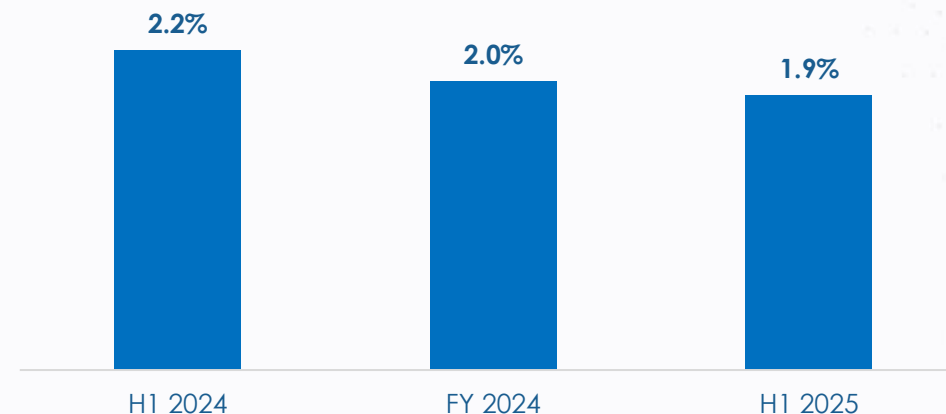
Target to keep a solid credit rating, while maintaining our growth trajectory



CHANGE IN LTV AND ICR



CHANGE IN COST OF DRAWN DEBT



STANDARD & POOR'S RATING: BBB / STABLE

(1) The LTV ratio do not include the lease financing of the Saint-Genis asset amounting to €71,4m, as this element is not classified under net financial debt. Takink this into account the LTV ratio stands at 42,0%. It is worth noting that the LTV already factors in Mercialys' commitment to acquire the remaining 49% stake in Hyperthetis (completed in July) for a gross amount of €36m



03

OUTLOOK

MERCIALYS

The bricks for future superior growth are in place



2025 NRE new target range revised upwards



CHANGE IN NET RECURRENT EARNINGS / SHARE

Revised to €1.24-€1.27 / share compared with initial target range of €1.22-€1.25 / share



DIVIDEND POLICY

At least 1.0€ / share maintained



ESG

Goal of carbon neutrality & continued progress on our



strategy





APPENDICES

MERCIALYS

Net recurrent earnings (NRE) & EPRA earnings



IN THOUSANDS OF EUROS	JUNE 30, 2024	JUNE 30, 2025
Invoiced rents	91,385	88,509
Lease rights	175	226
Rental revenues	91,560	88,735
Property taxes	-14,265	-13,545
Rebiling to tenants	11,872	11,162
Non-recovered property taxes	-2,393	-2,382
Service charges	-18,126	-16,090
Rebiling to tenants	16,196	14,106
Non-recovered service charges	-1,930	-1,985
Management fees	-304	-257
Rebiling to tenants	2,030	2,002
Losses on and impairment of receivables	-1,777	-2,514
Other expenses	221	-174
Net property operating expenses	171	942
Net rental income	87,408	83,426
Management, administrative and other activities income	1,526	3,205
Other income and expenses	-3,380	-3,402
Personnel expenses	-9,496	-10,486
EBITDA	76,059	72,743
Net financial items (excluding non-recurring elements ⁽¹⁾)	-14,441	-13,959
Reversals of / (allowance for) provisions	761	3,534
Other operating income and expenses (excluding capital gains on disposals and impairment)	1,152	1,855
Tax expense	-203	-451
Share of net income from associates and joint ventures (excluding capital gains, amortization and impairment)	1,730	1,736
Non-controlling interests (excluding capital gains, amortization and impairment)	-5,737	-3,850
Net recurrent earnings (NRE)	59,322	61,608
NRE per share (based on average diluted number of shares)	0.63	0.66
EPRA EARNINGS	59,322	61,608

⁽¹⁾ Impact of hedging ineffectiveness, banking default risk, premiums, non-recurring amortization and costs relating to bond redemption, proceeds and costs from unwinding hedging operations

Balance sheet



ASSETS



EQUITY AND LIABILITIES

IN THOUSANDS OF EUROS

DECEMBER 31, 2024

JUNE 30, 2025

Goodwill	-	19,473
Intangible assets	3,424	3,561
Property, plant and equipment other than investment property	7,445	8,346
Investment property	1,720,595	1,701,866
Right-of-use assets	14,784	146,472
Investments in associates	40,315	33,647
Other non-current assets	30,604	32,439
Deferred tax assets	1,700	1,573
Non-current assets	1,818,867	1,947,378
Trade receivables	30,766	28,511
Other current assets	27,048	41,830
Cash and cash equivalents	283,653	442,109
Investment property held for sale	0	4,545
Current assets	341,467	516,996
TOTAL ASSETS	2,160,334	2,464,374
Share capital	93,887	93,887
Additional paid-in capital, treasury shares and other reserves	537,179	481,530
Equity attributable to owners of the parent	631,065	575,417
Non-controlling interests	130,957	70,067
Equity	762,022	645,484
Non-current provisions	1,390	1,424
Non-current financial liabilities	1,237,529	1,237,272
Deposits and guarantees	29,424	31,846
Non-current lease liabilities	13,991	77,988
Other non-current liabilities	4,675	4,106
Non-current liabilities	1,287,010	1,352,636
Trade payables	10,916	22,089
Current financial liabilities	50,765	387,611
Current lease liabilities	1,204	7,585
Current provisions	16,644	16,359
Other current liabilities	31,384	32,554
Current tax liabilities	390	56
Current liabilities	111,303	466,254
TOTAL EQUITY AND LIABILITIES	2,160,334	2,464,374

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